



ADEX

مكتب أبوظبي للمصادرات

ABU DHABI EXPORTS OFFICE

GROW WITH ADEX

OUR STORY

Abu Dhabi Exports Office (ADEX) is the export financing arm of the **Abu Dhabi Fund for Development (ADFD)**. It was founded in 2019 to strengthen Emirati exports and expand the UAE's global economic footprint.

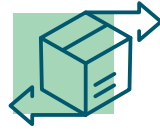
4.5 AED
Billion
Allocated to empowering
UAE exports



OVERVIEW



ADEX leads UAE's export growth as ADFD's financing arm.



Flexible financing, guarantees to domestic and overseas borrowers.



Bolstering Emirati exports and contributing to diversification of the UAE economy.



Global network in multiple countries and financial organizations.

Vision

To enhance the competitiveness of the UAE's export sector globally.

Mision

Contributing to the development of the national economy by promoting financial solutions that facilitate the reach of Emirati goods and services to global markets.

ADEX IS ALIGNED WITH THE NATIONAL AGENDA

to empower UAE exports and propel economic growth for future generations

UAE Ministry of Economy Export Development Policy

- Aiming to grow national exports by 50%
- Focusing on 14 priority industries, which are expected to drive growth of UAE exports

By fostering foreign trade and increasing the contribution of non-oil sectors in the UAE's GDP.

UAE Cabinet Centennial Plan 2071

- Expanding trade avenues
- Empowering local enterprises
- Investing in key sectors

To diversifying knowledge based economy is a core pillar of the UAE Centennial Plan.

UAE Ministry of Industry and Advanced Technology Strategy

- Identifying priority industrial sectors
- Establishing the UAE as a regional and global hub for future industries
- Advancing UAE exports to build a strong reputation for national industrial products

By developing the UAE's industrial sector and enhancing its role in driving the national economy.

Government of Abu Dhabi Industrial Strategy

- Increasing Abu Dhabi's non-oil exports by 143% 2031
- Financing local manufacturers, and easing their access to foreign markets
- Developing local supply chains and infrastructure

Aiming to strengthen the emirate's position as the region's most competitive industrial hub.

UAE Government "Projects of the 50"10*10 Program

Targeting 10% annual export increase in 10 key markets:
China, UK, Netherlands, Italy, Russia, Poland, Luxembourg, Australia, New Zealand, and Indonesia.

Government of Dubai Economic Agenda D33

- Becoming a top-5 global logistics hub
- Broadening foreign trade and reaching 400 cities

By doubling Dubai's economy by 2033 and securing its spot among the top-3 global cities through trade-related projects.

WHO BENEFITS FROM ADEX

ADEX Serves Domestic and Overseas

Eligible Domestic/Overseas Borrowers

- Governments and semi-government entities
- Public and private companies
- Banks and financial institutions

Eligible Exports

- **Made in UAE**
Locally manufactured or value-added products.
- **Made by UAE**
Goods produced and services provided by companies with a minimum 30% UAE holding.



WHO BENEFITS FROM ADEX

Eligible Goods & Services

ADEX offers competitive financing to support the global expansion of Emirati exporters.



Infrastructure and General Construction Projects

- Government Funding
- Corporate Financing
- Project Finance

Supply Contracts (Consumer & Capital Goods)

- **Trade Finance Loans**
Short to medium-term financing for UAE-manufactured or value-added goods.
- **CAPEX Loans**
Medium to long-term for equipment and machinery manufactured or value added in UAE.

Consulting Services

- Short to medium term financing covering
 - Advisory services
 - Consultancy
 - Training
- Medium to long term financing for O&M related work by UAE entity

FINANCING SOLUTIONS

Export credit may be offered as loans or contingent facilities to support current or potential exports.

Export Loans

- Domestic and overseas borrowers
- For 15 years
- Minimum US \$3million (AED/ USD)
- Up to 90% of the contract value

Guarantees

- Guarantees to Domestic and Overseas borrowers For 15 years
- Minimum US \$3million (AED /USD)
- Up to 90% of the contract value

Financial institution line of credit

- Revolving credit facility for Domestic and Overseas Banks to support their on lending financing involving UAE goods and Services
- Minimum US \$100,000(AED/ USD)
- Up to 100% of the contract value

Note: Domestic and Overseas borrowers must meet credit eligibility criteria.



PRIORITY SECTORS

Abu Dhabi Exports office supports all sectors that are considered crucial for the UAE economy.

RENEWABLE ENERGY



FOOD SUSTAINABILITY



HEALTH CARE



WATER



DEFENSE INDUSTRIES



TECHNOLOGY

AND MUCH MORE...

PROCESS

ADEX Application Process Flow

01 Pre-approval Stage

Consultation stage: Exporter, importer or banks approach ADEX and submit a transaction request.

Upon clearance of
eligibility criteria

Requested Documents

- Request letter
- Transaction summary & key terms & conditions
- Credit rating reports from international credible rating agencies
- Other documentation as required

02 Full Appraisal Stage

The importer provides ADEX with full details in order to carry out a full appraisal.

Upon ADEX
approval

Requested Documents

- Last 3 years audited financial statements
- Annual Report (Showing management and ownership structure)
- Credit rating reports from international credible rating agencies
- Other documentation as required

03 Document Signing

Loan agreement is signed between ADEX and importer or banks.

ADEX ADVISORY SUPPORT

ADEX Provides expert consultation to UAE exporters, domestic and overseas.
Ensures clear understanding of ADEX products and processes.

ADEX Assists in:

Selecting suitable credit facilities.
Determining optimal financing terms.
Expediting required documentation.

ADEX Issues a non-binding letter of interest to:

Indicate willingness to extend credit if the contract is awarded to a UAE exporter.
Support UAE contractors in international tenders.



! The letter of interest is indicative and does not represent a binding commitment on the part of **ADEX**.

PARTNERS

Domestic and International Strategic partners



CONTACT US

To learn more about our services and solutions,
please visit our website or get in touch via

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